

Job Description: Policy & Regulatory Manager or Director

Location: Bay Area or Sacramento

To achieve its world-leading energy and climate objectives, California must double down on efficiency and demand response. The Council's new policy & regulatory advocate will play a key role in establishing the regulations and market rules California needs to enhance the growth of energy efficiency and demand management. We are looking for candidates with significant experience with demand management and regulatory proceedings. Experience with energy efficiency and legislative matters, and with the California regulatory environment, would be a plus. The new advocate will join the Council as a Manager or Director, depending on experience and capabilities; scope of work and salary will be commensurate with experience.

About the California Efficiency + Demand Management Council:

The California Energy Efficiency + Demand Management Council (the Council) is a 501(c)(6) nonprofit corporation representing the energy efficiency and demand response industries. The Council's mission is to support energy-efficiency and demand-response policies, programs, and technologies to create sustainable jobs, foster long-term economic growth, develop stable and reasonably priced energy infrastructures, and drive environmental improvement. The Council was formed in July 2009, and has over 80 member companies. For more information, visit our website, www.cedmc.org.

About the Position:

The ideal candidate will have:

- Demonstrated experience drafting regulatory filings and engaging in advocacy in proceedings before regulatory agencies and quasi-governmental energy market organizations, such as ISOs/RTOs. Specific experience with the California Public Utility Commission (CPUC), California Energy Commission (CEC), California Independent System Operator (CAISO), and the California Air Resources Board (CARB) would be a plus;
- Experience in demand management and a dedication to enhancing its role in California markets; experience in energy efficiency is a plus;
- Deep understanding of energy markets and their regulation;
- Strong policy analysis, communication, and writing skills; and
- A team-oriented, collaborative approach that enables the her or him to work with the Council's diverse member companies, build successful coalitions with other stakeholders, and effectively engage with regulatory agency staff.

Our new policy & regulatory advocate will represent the Council in regulatory proceedings, including drafting position papers and formal comments, and will also be responsible for updating our membership on regulatory developments. This position will require regularly briefing board committees

as well as contributing to webinars, newsletters and newsflashes, and our regular policy conference calls.

Duties and Responsibilities

1. Represent the Council and advocate for its policy positions and interests before California regulatory agencies, working closely with the Council's membership, and build coalitions with other stakeholders, as well as before the legislature, at conferences, and in other venues.
2. Provide written and oral briefings on regulatory proceedings and other developments to Board committees and to the broader membership through policy calls, webinars, newsletters, and news updates.
3. Develop and draft position papers and comments.
4. Recognize emerging regulatory opportunities and threats and recommend strategies to address them.
5. Identify key agency staff and stakeholders and build effective relationships with them.
6. Special projects and other duties as assigned.

Requirements and Core Competencies

- Strong written and oral advocacy and communication skills.
- A strong background in energy regulatory issues, preferably with a focus on demand management and energy efficiency.
- The ability to achieve consensus and cooperation among companies, agencies and other stakeholders with diverse interests, backgrounds, and perspectives.
- Minimum of 5 years of experience in a business, agency, public policy, and/or non-governmental organization.
- Minimum of a bachelor's degree in business, public policy, engineering, economics, natural resources, or other relevant areas.
- Excellent writing and oral advocacy skills, as well as analytical capabilities.
- A self-starter with strong organizational skills, who can successfully work independently and remotely, while coordinating closely with the team in a collaborative fashion.
- Sound judgment and instincts, with the ability to adapt and respond quickly when required.
- Ability to travel within California to attend workshops, events, and conferences as required.

Location and Compensation

This position may be located in the Bay Area or the Sacramento area. Compensation is competitive with California trade associations and includes a full benefits package.

Applications:

Interested candidates should send a resume with a cover letter detailing their interest and suitability for position, to admin@cedmc.org. Applications will be reviewed on a rolling basis and should be submitted by May 10.