



## **SOLICITATIONS WORKING GROUP MEETING 9/28/21**

### **Agenda**

1. Review key solicitation takeaways from Member Forums
2. Discuss next steps
3. Next WG meeting

### **Meeting Notes**

#### **1. Review key solicitation takeaways from Member Forums**

Next steps for IOUs will be business plans that will be submitted sometime during Q1 2022.

Forum presentations by PG&E, SCE and SDG&E with regard to solicitations were quite generic and did not reveal any new information.

The tone from PG&E seemed to be different from the other 2 IOUs (SCE and SDG&E).

Also, their most recent RFA elements seemed to reflect many of the issues that CEDMC advocated for.

From a cost-effectiveness standpoint, it is astounding that there are a lot of people working at the IOUs.

PG&E seems to be trending toward 100% outsourcing and we see that the other IOUs don't feel bound to staying within the 60%.

For other solicitations (like ET), the IOUs seem to be following the same solicitation format and approach which is to negotiate hard as if it were a resource acquisition type of program.

- This is a concern as we look to the eventual outsourcing of additional market support and equity programs in the future.

#### **2. Discuss next steps**

Greg reached out to Brandon Sanders of SCE to find out when the next Solicitations Stakeholder meeting would be held; he indicated that the IOUs are now going back to a twice-yearly format so the next one will be in the January 2022 timeframe.

For our next meeting in November (no meeting in October), we will plot out our priorities in terms of ensuring that suggested solicitation reforms we recommended to the CPUC and IOUs (as part of Attachment A of D.21-05-031) are well under way as IOUs prepare their portfolio applications.

### **Next Meeting**

We will cancel the October meeting and meet again on November 23<sup>rd</sup> at 2pm.

Web: [Zoom Link](#)

Call in: +1 646-558-8656,,96026437673

Meeting ID: 960 2643 7673

Passcode: 380183